



ASI ANNUAL REPORT

2021-2022

ASSOCIATED
 STUDENTS
ACRAMENTO STATE

ANNUAL STATEMENT



Samantha Elizalde, ASI President



Sandra Gallardo, Executive Director

This past year, ASI had the unique challenge of returning to in-person operations while navigating an ongoing pandemic. As an organization, we exemplified perseverance and resiliency every step of the way to serve the students of Sacramento State. All six ASI departments returned to 100% in-person operations in August 2021.

Each ASI program and service played a critical role in ensuring a safe return to campus while also understanding that we must be ready to shift and adapt at any second. We

learned from our new normal and found ways to best serve students from where they are. This was not an easy task, however, we did more with less to overcome the circumstances encountered.

This was a special year – ASI celebrated its 65th anniversary of serving students at Sacramento State. This past year, ASI hosted two Alumni Panels and held a large outdoor celebration with food vendors, inflatables and free games, and more. We took an overall look at how far ASI has come and celebrated the way we have expanded our programs and services to meet the needs of our students. 65 years ago, ASI started as a non-profit with a small board approved by students for students. Since then we have expanded into a \$10+ million non-profit corporation that houses six different departments working in tandem to enrich lives through experiential learning, student services, and leadership opportunities.

I am incredibly grateful for all who continue to push this organization forward and who continue to drive the mission, vision, and values of ASI. To our employees, students, and campus community, thank you and congratulations on another year of progress and growth.

Stingers up and always remember that **We Are ASI!**

ASI BOARD OF DIRECTORS

President
Executive Vice President
Vice President of Finance
Vice President of University Affairs
Vice President of Academic Affairs
Director of Art & Letters
Director of Business
Director of Education
Director of Engineering & Computer Science
Director of Health & Human Services
Director of Natural Sciences & Mathematics
Director of Social Sciences & Interdisc. Studies
Director of Undeclared Students
Director of Graduate Studies
University President's Designee
University CFO's Designee

Samantha A. Elizalde
Joseph Sais
Faith Soltero
Lovepreet Kaur
Sadia Ashraf
Aladria Brown
Karely Rivera
Victor Phang
Alyssa Rendon/Garima Sharma
Coleton Matics
Isha Bindal
Laura De La Garza Garcia
Dhruvisha Budhani
Ezra Cabrera
Bill Macriss
Gina Curry

ADVISORS

ASI Executive Director
ASI Director of Finance & Administration
CSSA Liaison
Faculty Senate Representative
Residence Hall Association Representative
Division of Inclusive Excellence Representative

Sandra M. Gallardo
Mark Montalvo
Kathryn Webb/Karina Arroyo
Jennifer Lundmark
Francisco Tarin
Robert Reyes

STAFF

Parliamentarian
Recorder
Administrative Assistant

Tamara Dunning
Lisa Dalton
Corinne Jones/Eveli Rocha



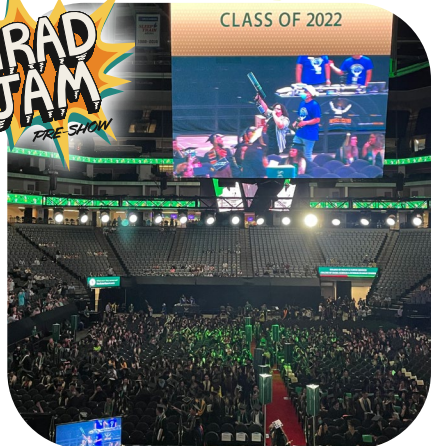
STUDENT ENGAGEMENT AND OUTREACH

Food Pantry, KSSU Radio, Safe Rides

- 82 students received up to \$40 reimbursements through the ASI Safe Rides program for rideshare services, smog checks, or safety vehicle inspections
- 75% increase in student visits to the ASI Food Pantry compared to 2020-21
- 100 boxed lunches provided to students via the inaugural boxed lunch pop-up
- 200 Thanksgiving food baskets delivered to students in need and Opening Doors, a local non-profit supporting refugees
- Hosted 10 Feel Good Friday events with 720 participants



- 2022 Commencement, 7 “Grad Jam Pre-Shows” hosted by KSSU Radio at Sacramento State, consisting of music and entertainment for thousands of attendees
- 40 Volunteers consisting of Sacramento State students, alumni and community members hosted shows on KSSU Radio
- 752 hours of KSSU volunteer DJ-produced shows



AQUATIC CENTER

- 32,902 aquatic equipment rented with the lifting of COVID restrictions
- 327 students participated in the Free Rental Days in 2021-22 academic year
- Aquatic Center hosted inaugural USA Canoe and Kayak Team Trials
- 1,900+ campers attended summer programs focused on boating safety education
- 5 regattas hosted, including Southwest Jr. Rowing Championships with 2,960+ spectators



HUMAN RESOURCES

- 226 new hires for 2021-22 academic year
- 67 Federal Work Study students hired



STUDENT GOVERNMENT

- 248 Sacramento State clubs participated in Cash for Clubs receiving \$5 per vote, earning a total of \$11,950
- 500+ pieces of professional clothing distributed at the Basic Needs Resource Fair event in the Library Quad in April 2022
- Worked with Sacramento State Administration & Business Affairs to supply 2,600+ COVID test kits through the ASI Pop Up Pantry





CHILDREN'S CENTER

- **Hired 80+ student staff**
- **179 children served**
- **No closures due to COVID-19**
- **Expanded operational hours to 7:30am - 6:00pm, year-round**
- **100% of all surveyed parents felt their child was safe and are satisfied with learning program**
- **≈\$320,000 spent on renovation of Child Care Main Building**



“...Prior to enrolling, I searched every nook in Sacramento to find high quality care for our kids. I'm VERY selective about childcare for our kids. ASI takes the cake, hands down. Thrown in the fact that we received subsidized care, and I have children close to me on campus and

it's been the best fit for our family without question. My husband and I pinch ourselves at our luck that [our children] get to attend such a wonderful school. ... your hard work does not go unnoticed, and we're so grateful for all that you do.”

-Chelsea Owens, Student Parent

ACCOUNTING SERVICES & STUDENT SHOP

- **7,500+ cap and gown orders processed and sold by Student Shop staff**
- **1,000lbs+ of IT equipment E-Wasted with the Boy Scouts of America**
- **81 free legal aid consultations provided to students through the Student Shop**
- **Transitioned to a new bank which saves thousands of dollars in yearly fees**

“My time with ASI began in March 2021 when I was hired as a student assistant. While it was by no means the full experience, it did help alleviate the disappointment of having to be a student during lockdown through the last couple years of my college life. As the semesters flew by and my graduation coming right around the corner, I realized that I wanted to continue working for ASI and the Accounting Services because there is still so much for me to learn from my wonderful team, and the work environment ASI has created

is hard to come by. Transitioning to my full-time position as Junior Accountant was seamless and I cannot wait to continue my journey with ASI!” -Alice Coll, Jr. Accountant



PEAK ADVENTURES

- The Challenge Center provided teambuilding for **4,261** students and community members
- The Challenge Center hosted **ASI 65th Anniversary Open Climb** with **60+ students** in attendance
- Peak Adventures hosted **83 outdoor trips** (vs. 53 trips in 2018-19) with **823 participants**, including **693** Sacramento State students
- **163% increase** in equipment rentals from 2020-21, with **2,722** pieces rented
- **8 students** went on trips using the **ASI Peak Adventures Outdoor Trip Diversity Scholarship**
- **Bike Shop** hosted a fundraiser “**Filmed**” by **Bike Film Festival**. The proceeds **funded the new bike class scholarship**
- **16 e-bikes subsidized for students** via the **Alternative Transportation Fund**



“This program [Peak Adventures] has impacted my life in so many ways. That trip to Apple Hill made me feel comfortable being spontaneous and with strangers. I became a frequent traveler with this program. I met so many people and formed a fantastic travel group. Our first and most spontaneous trip was camping in Yosemite National Park in February! We all became close friends.”

-Madelaine Church, Student

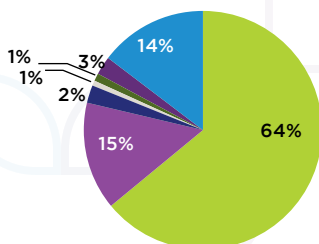


STATEMENT OF FINANCIAL POSITION

| June 30 | 2022 | 2021 |
|--|----------------------|----------------------|
| Assets | | |
| Cash and cash equivalents | \$ 12,142,185 | \$ 11,018,825 |
| Accounts receivable – net | 319,221 | 253,180 |
| Interest receivable | 17,100 | 8,041 |
| Student activity fees receivable - held by Sacramento State | 473,912 | 543,838 |
| Deposits and prepaid expenses | 106,078 | 100,817 |
| Inventory | 91,453 | 159,925 |
| Due from related parties | 629,268 | 561,781 |
| Capital assets – net of accumulated depreciation | 1,397,832 | 1,554,311 |
| Total Assets | \$ 15,177,049 | \$ 14,200,7 |
| Liabilities | | |
| Accounts payable | \$ 258,130 | \$ 406,279 |
| Accrued payroll and related liabilities | 496,560 | 393,430 |
| Unearned revenue | 962,697 | 924,500 |
| Due to related parties | 98,074 | 80,389 |
| Funds held for campus organizations | 365,576 | 390,320 |
| Funds held for student organizations | 771,240 | 758,712 |
| Note payable | 148,023 | 180,681 |
| Total Liabilities | 3,100,300 | 3,134,311 |
| Net Assets | | |
| Without donor restrictions: | | |
| Board designated | 5,831,094 | 5,642,539 |
| Undesignated | 6,245,655 | 5,423,868 |
| Total Net Asset | 12,076,749 | 11,066,407 |
| Total Liabilities and Net Assets | \$ 15,177,049 | \$ 14,200,718 |

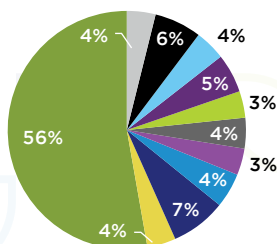


DOLLARS FOR CLUBS



| | |
|------------------|----------|
| Academic | \$11,680 |
| Cultural | \$2,750 |
| Sports | \$2,640 |
| Special Interest | \$459 |
| Recreation | \$449 |
| Service | \$193 |
| Religious | \$130 |

ASI STUDENT EMPLOYMENT GRANTS



| | |
|--|-----------|
| Others | \$195,183 |
| Peer Assisted Resource Center (PARC) | \$24,646 |
| Career Tracks | \$20,669 |
| Dreamer's Resource Center | \$17,748 |
| Peer Assisted Learning (PAL) | \$15,407 |
| College Assistance Migrant Programs (CAMP) | \$13,376 |
| General Education Honors Program | \$13,265 |
| Active Minds | \$13,080 |
| Project Rebound | \$13,080 |
| MLK Center | \$11,836 |
| First-Year Experience: Peer Mentor Program | \$11,717 |

STATEMENT OF ACTIVITIES

| Year Ended June 30 | 2022 | 2021 |
|---|-------------------|------------------|
| Revenues | | |
| Student activity fees | \$ 4,757,717 | \$ 4,575,920 |
| Program service fees | 3,283,887 | 1,817,351 |
| Government grants and contracts | 1,450,291 | 1,302,788 |
| Financial service fees | 168,508 | 157,802 |
| Investment income | 38,434 | 60,126 |
| Cash contributions | 138,661 | 155,763 |
| Other income | 377,830 | - |
| Fundraising events | 409 | 20 |
| Total Revenue | 10,215,737 | 8,069,770 |
| Expenses | | |
| Programs | 7,360,086 | 6,485,383 |
| Administration | 1,845,309 | 1,696,002 |
| Total Expenses | 9,205,395 | 8,181,385 |
| Change in net assets before taxes | 1,010,342 | (111,615) |
| Less: Unrelated business income taxes (benefit) | - | (26,360) |
| Change in Net Assets | 1,010,342 | (85,255) |
| Net Assets Without Donor Restrictions | | |
| - Beginning of Year | 11,066,407 | 11,151,662 |
| Net Assets Without Donor Restrictions | | |
| - End of Year | \$ 12,076,749 | \$ 11,066,407 |

ASI 65TH ANNIVERSARY



- Representatives from all 6 ASI departments partook in two Alumni Panels, fall 2021 and spring 2022, which had a total of 70 guests
- ASI's Historical Timeline added to the ASI website
- 500+ students attended 65th Anniversary Celebration event
- 50+ students participated in Feel Good Friday Open Climb at Peak Adventures' Challenge Center

KSSU RADIO 30TH ANNIVERSARY

- KSSU Radio hosted a 30th Anniversary Day of Celebration featuring 3 events throughout the day with 125 guests attending
- 9 alumni returned to the studio to host live on-air special reunion radio shows
- 21 students, local and regional artists, contributed their rendition of Sparky, KSSU's robot mascot, resulting in a artshow "Sparky Remixed"

